



**FRANKLIN
TEMPLETON**

Designed for clients like yours

The Franklin Templeton Solo(k)

Take a stand for small business owners with Solo(k)

We know that you are looking for a way to help small business owners intentionally and effectively save for their retirement. The **Franklin Templeton Solo(k)** was designed specifically with these individuals in mind.

Get ahead with Wealth Studio

Small business ownership is hard and there is a crucial need to help these individuals address sources of financial worries in a way that allows them to not just survive but thrive.

Wealth Studio, a financial education platform, is available to clients at no cost and provides meaningful and intuitive engagement using modern modules with customizable and actionable information.

Clients can access it online or via the app, learn in a way that suits them best, and track their progress. With 20% of small businesses failing within the first year and 30% failing within the second year,¹ it's vital to give clients the tools that can help them create healthy and productive financial habits. Wealth Studio is a reliable and easy way to help your small business owners beat the odds with the power of financial literacy.

Solo(k) investment options

Balanced/Hybrid/Specialty	Domestic Fixed Income	Franklin LifeSmart Retirement Target Date			
Franklin Income Fund	FISRXX	Series 2025	FRELX	Series 2045	FLRJX
Franklin Managed Income Fund	FBFQX	Series 2030	FLRWX	Series 2050	FLSNX
Franklin Utilities Fund	FRURX	Series 2035	FLRGX	Series 2055	FLSBX
Franklin Moderate Growth Fund	LLMRX	Series 2040	FLSGX	Franklin LifeSmart Income Fund	FBRLX
	Franklin US Govt Money Fund				
	Franklin US Govt Securities Fund				
	Western Asset Core Plus Bond Fund				
International Developed Equity	International Developing/ Emerging Equity	International/Global Fixed Income			
ClearBridge International Growth Fund	LMGRX	BrandywineGLOBAL –		LBORX	
Franklin International Growth Fund	FNGRX	Global Opportunities Bond Fund			
Templeton Foreign Fund	TEFRX	Templeton Global Bond Fund		FGBRX	
Large Cap Blend	Large Cap Value	Small Cap Blend	—		
ClearBridge Aggressive Growth Fund	LMPRX	ClearBridge Large Cap Value Fund		LCBVX	
ClearBridge Appreciation Fund	LMPPX	Franklin Equity Income Fund		FREIX	
ClearBridge Dividend Strategy Fund	LMMRX	Mid Cap Blend	—		
ClearBridge Sustainability Leaders Fund	CBSLX	ClearBridge Mid Cap Fund		LMREX	
Franklin Rising Dividends Fund	FRDRX	Mid Cap Growth	—		
Large Cap Growth	Mid Cap Value	ClearBridge Select Fund		CBSCX	
ClearBridge Large Cap Growth Fund	LMPLX	Franklin Small-Mid Cap Growth Fund		FSMRX	
Franklin DynaTech Fund	FDNRX	Small Cap Value	—		
Franklin Growth Fund	FGSRX				

KEY ADVANTAGES

Solo(k) vs SEP IRA vs SIMPLE IRA

A **Solo(k)** is an excellent way to maximize contributions; both employers and employees can contribute. A **SEP IRA** works well for business owners who prefer to provide a retirement benefit to all employees (including themselves by making employer contributions). A **SIMPLE IRA** is a great starter plan that encourages contributions from employees.

For additional key comparisons of these solutions, see the inside of this brochure.

PRICING:

Participants will be assessed an annual program administration fee of 20 bps, charged quarterly in arrears. There is a minimum fee of \$150 per year which covers full-service recordkeeping. Representative compensation will be in the form of trail payments at a rate of 50 bps per year.

Go to aspireonline.com/primerica/solok for more information.

1. BLS.gov "Table 7 – Survival of private sector establishments by opening year." https://www.bls.gov/bdm/us_age_naics_00_table7.txt.

What’s the difference?

Distinguishing Solo(k) vs SEP IRA vs SIMPLE IRA

A **Simplified Employee Pension IRA (SEP IRA)** is a traditional IRA that offers tax breaks for small business owners who want to save for retirement. A **Savings Incentive Match Plan for Employees IRA (SIMPLE IRA)** is a start-up retirement savings plan for small employers who are not currently sponsoring a plan. Enrolling in a SEP IRA or a SIMPLE IRA may sound like a good option, but for self-employed individuals, the benefits of a **Solo(k)** are hard to ignore.

It is important to note, as client’s business grows and they start to hire employees, they must convert their Solo(k) to a traditional 401(k) as they will now be outside the rules for qualifying for a Solo(k). We will work with you to make this transition easy and pain free for you and clients.

	Employer Eligibility	Employee Eligibility ²	Funding Responsibility	Contribution Options
Solo(k)	Self-employed individuals or businesses with no common-law employees. A spouse can be included as an employee.	No common-law employees. Otherwise, no age or service restrictions.	Business owners can contribute as employer and/or employee.	Business owner can contribute as employer and/or employee.
SEP IRA	Self-employed individuals or any business that doesn’t currently maintain a retirement plan.	Generally, must include all employees who: <ul style="list-style-type: none">• have reached 21 years of age,• have performed service in 3 of the preceding 5 years, and• earned at least \$750 in 2024 or \$750 in 2023³	Generally, employers only contribute to SEP IRAs. Employees can’t contribute to a SEP IRA through payroll deductions. They may be able to make traditional IRA contributions to the plan.	Employer can decide whether to make contributions from year to year.
SIMPLE IRA	Self-employed individuals or any business with 100 or fewer employees that doesn’t currently maintain a retirement plan.	No age restrictions. Employees must have earned at least \$5,000 during any 2 prior years (consecutive or non-consecutive) and expect to earn at least \$5,000 in the current year. ³ May exclude: <ul style="list-style-type: none">• union employees subject to collective bargaining• certain nonresident aliens	Employee payroll contributions and/or employer contributions.	Employee decides how much to contribute. Employer must make matching contributions or must contribute 2% of each employee’s salary up to the set maximum.

2. Employers can also choose less restrictive requirements.
3. Internal Revenue Service. <https://www.irs.gov/retirement-plans>.

Did you know that 42% of self-employed professionals have **no retirement plans**?⁴ With 41.8 million small business owners in the U.S. alone, it is our mission to provide low cost and easy to maintain retirement plan options to help self-employed individuals to properly prepare for retirement.⁵

A **Solo(k)** is a great way to help these individuals save as it was designed intentionally to serve this group.

Employer Contribution Limits ³	Employee Contribution Limits ³	Withdrawals, Loans and Payments	Employer's Responsibilities
<p>Up to 25% of compensation not to exceed \$69,000 for the 2024 tax year and \$66,000 for the 2023 tax year.</p> <p>Contributions are deductible and aren't required every year.</p> <p>Total contributions (both employer and employee) can't exceed \$69,000 for the 2024 tax year (\$76,500 if age 50 or older) and \$66,000 for the 2023 tax year (\$73,500 if age 50 or older).</p>	<p>For the 2024 tax year, \$23,000 (\$30,500 for employees age 50 or older). For the 2023 tax year, \$22,500 (\$30,000 for employees age 50 or older).</p> <p>Can't exceed 100% of compensation.</p> <p>Can be either pre-tax or after-tax (Roth).</p>	<p>An employee can't take withdrawals until a specified event such as reaching age 59½, death, separation from service, or another event as identified in the plan document.</p> <p>The plan may permit hardship withdrawals, which may be subject to a 10% penalty if the employee is under the age of 59½.</p> <p>Loans are offered in the Franklin Templeton Solo(k).</p>	<p>Our program includes a prototype plan document and adoption agreement for employers to use to set up their plans.</p> <p>Annual filing of Form 5500 may be required. Plan administration duties include periodically updating or restating the plan. The Franklin Templeton Solo(k) is a full service plan that handles the above administration.</p>
<p>Up to 25% of the participant's compensation or a maximum of \$69,000 for the 2024 tax year and \$66,000 for the 2023 tax year, whichever is less.</p> <p>Contributions are deductible and aren't required every year.</p>	<p>Elective salary deferrals are not permitted in SEP plans. Clients may make their regular IRA contributions (including IRA catch-up contributions for age 50 and older) to their SEP IRA.⁶</p>	<p>An employee may initiate a withdrawal at any time, subject to current federal income taxes and a possible 10% penalty if the employee is under the age of 59½.</p> <p>No loans are permitted from SEP IRAs.</p>	<p>Complete Form 5305-SEP to set up a plan.</p> <p>No IRS reporting required.</p>
<p>Option 1. Dollar-for-dollar match of employee contributions up to 3% of each employee's compensation (which can be reduced to as low as 1% in any 2 out of 5 years).</p> <p>Option 2. Contribute 2% of each employee's compensation. Maximum compensation used to determine this contribution is \$345,000 for the 2024 tax year and \$330,000 for the 2023 tax year.</p> <p>Contributions are deductible and are required every year the plan operates.</p>	<p>For the 2024 tax year, \$16,000 (\$19,500 for employees age 50 or older). For the 2023 tax year, \$15,500 (\$19,000 for employees age 50 or older).</p> <p>Can't exceed 100% of compensation.</p> <p>Employees aren't required to contribute in any given year.</p>	<p>An employee may initiate a withdrawal at any time, subject to current federal income taxes. If under the age of 59½, the employee may be subject to a 25% penalty if the withdrawal is taken within the first 2 years of participation, and a possible 10% penalty if it's taken after the first 2 years.</p> <p>No loans are permitted from SIMPLE IRAs.</p>	<p>Complete Form 5304-SIMPLE or 5305-SIMPLE to set up a plan.</p> <p>No employer IRS reporting required.</p>

4. Survey by the Pew Charitable Trusts, conducted in June 2020, of 1,026 people who identified themselves as nontraditional workers.

5. MBO partners, 11th annual State of Independence, *The Great Realization* (Dec. 2021).

6. For IRA & ROTH IRA contribution limits, go to <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-ira-contribution-limits>, or visit the IRS.gov website for more information.

Why Franklin Templeton?

Everything we do at Franklin Templeton is focused on delivering better client outcomes. It's why we've built a world-class investment firm that aims to offer the best of both worlds: global strength and boutique specialization.

We bring together an unmatched collection of independent specialist investment managers to provide our clients deep expertise and specialization—within and across asset classes, investment styles, and geographies. We boast extensive multi-asset capabilities. And we offer hundreds of strategies across active, smart beta and passive approaches—in a full range of vehicles. All this gives us the ability to provide options best suited to the unique needs of every client, institutional or individual.

Specialization and customization backed by the strength and resources of one of the world's largest independent asset managers. Reliable, technology-driven, and tailored service. A commitment to doing what's right for clients at all times. These are among the reasons we're one of the world's largest asset managers with clients in more than 150 countries, with \$1.6 trillion in assets under management.⁷

How to get started

- 1 Go to www.aspireonline.com/Primerica and click on the Solo(k) link. Here, you will find marketing materials and product information.
- 2 To begin enrolling in a new plan, click Enroll Now.
- 3 Complete the online process that involves collecting required plan and participant information.
- 4 Print out the completed Solo(k) Service Agreement and obtain the required signatures.
- 5 Mail the completed Solo(k) Service Agreement to the Primerica back office along with the completed BD 1 and POL 45 forms for processing.
- 6 Primerica back office will forward the approved forms to PCS Retirement. Once received, they will complete the plan setup.
- 7 PCS Retirement will email the final plan document to the plan sponsor for a digital signature.

7. AUM is as of December 31, 2023 and has been restated to include proforma AUM from Putnam Investments at the same date. Franklin Templeton closed its acquisition of Putnam Investments on January 1, 2024.

Investors should consider the investment objectives, risks, charges and expenses of a mutual fund carefully before investing. To obtain a prospectus, or a summary prospectus, if available, that contains this and other information about a fund, contact your financial professional. Read the prospectus carefully before investing. Class R shares are available only to eligible retirement investors.

All investments are subject to risks, including the risk of loss.

Diversification and asset allocation do not assure a profit or protect against market loss.

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Any information, statement or opinion set forth herein is general in nature, is not directed to or based on the financial situation or needs of any particular investor, and does not constitute, and should not be construed as, investment advice, a forecast of future events, a guarantee of future results, or a recommendation with respect to any particular security or investment strategy or type of retirement account. Investors seeking financial advice regarding the appropriateness of investing in any securities or investment strategies should consult their financial or tax professional. Franklin Templeton does not provide legal or tax advice.



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